

# INTERIM REPORT

# Q2/2015



**RESTAMAX**

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RESTAURANT COMPANY

## RESTAMAX INTERIM REPORT Q2/2015

### THE GROUP'S GROWTH CONTINUED AND EARNINGS PER SHARE IMPROVED IN JANUARY-JUNE 2015

#### April-June 2015 in brief

Figures in parentheses refer to the same period last year, unless otherwise stated.

##### Entire Group:

The Group's turnover was MEUR 26.4 (MEUR 20.5), growth of 28.7 per cent. EBITDA was MEUR 2.7 (MEUR 2.1), growth of 30.5 per cent. Operating profit was MEUR 0.5 (MEUR 0.5), growth of 6.1 per cent.

##### Restaurant business:

The turnover of the restaurant business segment was MEUR 23.7 (MEUR 20.5), growth of 15.5 per cent. EBITDA was MEUR 2.3 (MEUR 2.1), growth of 8.7 per cent. Operating profit was MEUR 0.3 (MEUR 0.5), decrease of 31.2 per cent.

##### Labour hire business:

The turnover of the labour hire business segment was MEUR 5.4. EBITDA was MEUR 0.6. Operating profit was MEUR 0.2. (New business segment, no comparison figures.)

#### January-June 2015 in brief

##### Entire Group:

The Group's turnover was MEUR 50.9 (MEUR 36.4), growth of 39.6 per cent. EBITDA was MEUR 5.6 (MEUR 3.5), growth of 60.3 per cent. Operating profit was MEUR 1.3 (MEUR 0.6), growth of 128.9 per cent.

##### Restaurant business:

The turnover of the restaurant business segment was MEUR 46.2 (MEUR 36.4), growth of 26.6 per cent. EBITDA was MEUR 4.8 (MEUR 3.5), growth of 37.9 per cent. Operating profit was MEUR 1.0 (MEUR 0.6), growth of 73.8 per cent.

##### Labour hire business:

The turnover of the labour hire business segment was MEUR 9.7. EBITDA was MEUR 1.0. Operating profit was MEUR 0.3. (New business segment, no comparison figures.)

#### Prospects for 2015

##### Result management (as of 20 February 2015):

Restamax estimates that the Group will reach a turnover of over MEUR 100 during the 2015 financial period, and that the EBITDA and operating profit will increase proportionally compared to the previous financial period.

## CEO MARKKU VIRTANEN

### **Moderately good result for the second quarter of 2015**

In January–June 2015, the turnover of our Group increased almost 40 per cent from the previous year, EBITDA over 60 per cent and operating profit almost 130 per cent.

Our result for the period under review was clearly growth-oriented. However, the result for the April–June period was not entirely as expected. The exceptionally poor weather in early summer posed many challenges for our summer restaurants. The weather has affected our result in terms of both the restaurant business and labour hire business. A busy schedule of summer events has provided an increasing amount of employment opportunities in the labour hire segment, but there has been little demand for extra workers.

Due to investments and corporate acquisitions carried out during the review period, the depreciable amount has increased slightly more than expected. Although our operations have been faced with many challenges due to the weather and the general market situation, we achieved a fairly good result in January–June.

### **Numerous updates and new restaurants for the summer season**

During the second quarter of 2015, we implemented numerous investments, restaurant openings, revamps of restaurant concepts and renovations. In April, we purchased the pub and restaurant company Italpal Oy, whose restaurant concepts are highly functional in this market situation. In May, we strengthened our position in Lappeenranta by opening the restaurants Daddy's Diner and The Grill in the new Iso Kristiina shopping centre. At the Mustalahti marina in Tampere, we opened the remodelled restaurant Kaisla in early May and the new Café & Pizzeria Ankkuri, which serves high-quality café products and Italian-style pizzas, in June.

In addition to this, we invested in opening several seasonal restaurants and summer terraces, and expanded our operations to Hanko by purchasing the business operations of two restaurants. We gained possession of Restaurant HSF, which has been in

operation for over 75 years, and the southernmost restaurant in Finland, Hangon Portti. Currently, our range of more than 100 restaurants spans from Hanko all the way to Pyhänturi. Our seasonal restaurants in the northern travel centres and in the south complement each other extremely well. They provide our customers with new experiences and our staff with new ways of working.

We updated several concepts to better meet the varying needs in different municipalities. For example, the Daddy's Diner restaurants operating at the Koskikeskus Shopping Centre in Tampere and in Seinäjoki were converted into American Diner restaurants in May. Our desire was to strengthen the American Diner brand by expanding the concept to new areas and business locations. We believe that the clear business idea that draws from American cuisine has plenty of capacity for success in the above-mentioned locations and also nationwide.

Our Ravintola.fi loyal customer system includes dozens of restaurants throughout Finland. Through the system, we aim to increase our customers' commitment to us and create diverse restaurant experiences. By virtue of the updated and newly-opened restaurants we can provide our loyal customers with a wider selection of services and added opportunities for utilising benefits in more locations than before. Our loyal customer system is under constant development and we believe its role as a marketing channel will continue to increase.

### **Beginning of the year slightly better than expected in the field**

The tourism and restaurant industry is going through its fourth difficult year. The sale of alcohol is on the decline, and the increase in the sale of food has slowed down. Still, the early part of 2015 has been slightly better than expected for companies in the field. The sales of restaurants licensed to serve alcohol are estimated to have increased by 1.5 per cent during the first quarter of the year. According to the current estimation, the sale of food has increased while the sale of alcohol has declined further. In 2014, the turnover of restaurants licensed to serve alcohol increased by 1.2 per cent, whereas the turnover increase in 2013 was 1.6 per cent.

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According to the trend survey conducted by the Finnish Hospitality Association MaRa in May, the turnover of restaurants is expected to remain at the level of the previous year during the summer and early autumn, despite the promising early part of the year. Even though the consumer's confidence in economic growth is at its highest in four years, private consumption is expected to increase at a historically slow rate in the coming years. The field's expectations regarding economic trends have improved slightly but remain cautious. Export is expected to pick up slightly over the course of 2015, which is anticipated to boost domestic demand later in the year.

#### **Labour hire operations strengthening their position**

Labour hire became part of our operations in the 2014 financial period. Although the process of incorporating the labour hire segment into our Group is still underway and the business operations are still in the early stage, we have seen plenty of evidence of the segment's potential for growth during the early part of the year.

The Restamax subsidiary Smile Henkilöstöpalvelut Oy expanded its heavily restaurant-oriented operations to medical and health care services. Established at the beginning of April, Smile Doctors Oy focuses on supplying and hiring out doctors. The wide and growing health care market creates good growth opportunities for a company specialising in supplying doctors.

During the period under review, Smile Henkilöstöpalvelut also signed important partnership agreements. One of the most important ones is the service agreement made with the leading timeshare company in Europe, Holiday Club Resorts Oy. The agreement strengthens Smile Henkilöstöpalvelut Oy's position in its current market areas and opens up growth opportunities in brand new areas. The value of the agreement is estimated to amount to approximately MEUR 20 in total over the next 5–7 years.

According to statistics, the demand for temporary employees and the turnover of labour hire activities is increasing constantly. The sector offers both employers and employees flexible opportunities. The new generations are open and willing to working flexibly in different companies and sectors. As a result, a new way of working has emerged alongside long and permanent work careers: working for short periods in the employ of different companies.

According to Sitra's estimate, these atypical employment relationships already constitute 35 per cent of employment relationships and provide work for approximately 800,000 Finns. This number includes part-time and fixed-term workers, private entrepreneurs, temporary and contract workers hired out by labour hire companies, and hourly workers who are called to work as needed. According to the Private Employment Agencies' Association HPL, the number of part-time employment relationships has increased dramatically in Finland over the past two decades, and in 2014 one in seven employees worked part-time.

#### **Positive growth prospects**

Despite the fact that that the demand for restaurant services remains uncertain, poor weather conditions have had a significant impact on our operations and competition in the field is fierce, we have been able to expand our business operations. At the same time, we have been able to maintain good profitability, which is clearly above the average profitability within the industry.

Based on the first half of the year, it seems highly likely that we will achieve the goals set for this year and a turnover of over MEUR 100.

**Markku Virtanen, CEO**

## KEY FIGURES

## RESTAMAX GROUP IN TOTAL

| <b>(EUR thousand)</b>  | <b>4-6/15</b> | <b>4-6/14</b> | <b>1-6/15</b> | <b>1-6/14</b> | <b>1-12/14</b> |
|--|---------------|---------------|---------------|---------------|----------------|
| <b>KEY FIGURES, entire Group</b>                                     |               |               |               |               |                |
| Turnover   | 26,418        | 20,528        | 50,869        | 36,442        | 86,653         |
| EBITDA   | 2,732         | 2,095         | 5,628         | 3,510         | 12,008         |
| EBITDA, %  | 10.3 %        | 10.2 %        | 11.1 %        | 9.6 %         | 13.9 %         |
| Operating profit   | 509           | 479           | 1,296         | 566           | 5,265          |
| Operating profit, %  | 1.9 %         | 2.3 %         | 2.5 %         | 1.6 %         | 6.1 %          |
| Review period result   | 68            | 200           | 556           | 271           | 3,334          |
| To shareholders of the parent company                                | 215           | 313           | 853           | 415           | 3,451          |
| To minority shareholders   | -147          | -113          | -297          | -144          | -117           |
| Earnings per share (euros) to the shareholders of the parent company | 0.01          | 0.02          | 0.05          | 0.03          | 0.22           |
| Interest-bearing net liabilities                                     |               |               | 27,367        | 12,039        | 18,944         |
| Gearing ratio, %   |               |               | 76.8 %        | 33.1 %        | 48.1 %         |
| Equity ratio, %  |               |               | 41.7 %        | 57.8 %        | 47.2 %         |
| Return on investment, % (p.a.)                                       |               |               | 4.1 %         | 2.6 %         | 10.5 %         |
| Net financial expenses   |               |               | 354           | 169           | 548            |

## RESTAURANT BUSINESS

| <b>(EUR thousand)</b> | <b>4-6/15</b> | <b>4-6/14</b> | <b>1-6/15</b> | <b>1-6/14</b> | <b>1-12/14</b> |
|-----------------------|---------------|---------------|---------------|---------------|----------------|
| Turnover              | 23,708        | 20,528        | 46,150        | 36,442        | 83,666         |
| EBITDA                | 2,278         | 2,095         | 4,839         | 3,510         | 11,444         |
| EBITDA, %             | 9.6 %         | 10.2 %        | 10.5 %        | 9.6 %         | 13.7 %         |
| Operating profit      | 330           | 479           | 984           | 566           | 4,957          |
| Operating profit, %   | 1.4 %         | 2.3 %         | 2.1 %         | 1.6 %         | 5.9 %          |

## KEY FIGURES

|                    |        |        |        |        |        |
|--------------------|--------|--------|--------|--------|--------|
| Material margin, % | 73.5 % | 73.4 % | 73.8 % | 73.9 % | 74.0 % |
| Staff expenses, %  | 30.8 % | 30.6 % | 30.2 % | 30.1 % | 29.6 % |

## LABOUR HIRE BUSINESS

| <b>(EUR thousand)</b> | <b>4-6/15</b> | <b>4-6/14</b> | <b>1-6/15</b> | <b>1-6/14</b> | <b>1-12/14</b> |
|-----------------------|---------------|---------------|---------------|---------------|----------------|
| Turnover              | 5,413         | -             | 9,729         | -             | 6,833          |
| EBITDA                | 570           | -             | 997           | -             | 696            |
| EBITDA, %             | 10.5 %        | -             | 10.2 %        | -             | 10.2 %         |
| Operating profit      | 179           | -             | 313           | -             | 308            |
| Operating profit, %   | 3.3 %         | -             | 3.2 %         | -             | 4.5 %          |

## KEY FIGURES

|                   |        |   |        |   |        |
|-------------------|--------|---|--------|---|--------|
| Staff expenses, % | 85.4 % | - | 85.6 % | - | 84.0 % |
|-------------------|--------|---|--------|---|--------|

## TURNOVER AND INCOME

### The Group's income for the second quarter of 2015

#### Entire Group:

The entire Restamax Group's turnover for the second quarter of 2015 was MEUR 26.4 (MEUR 20.5), growth of 28.7 per cent. EBITDA was MEUR 2.7 (MEUR 2.1), growth of 30.5 per cent. Operating profit was MEUR 0.5 (MEUR 0.5), growth of 6.1 per cent.

#### Restaurant business:

The turnover of the restaurant business segment for the second quarter of 2015 was MEUR 23.7 (MEUR 20.5), growth of 15.5 per cent. EBITDA was MEUR 2.3 (MEUR 2.1), growth of 8.7 per cent. Operating profit was MEUR 0.3 (MEUR 0.5), decrease of 31.2 per cent.

#### Labour hire business:

The turnover of the labour hire segment for the second quarter of 2015 was MEUR 5.4. EBITDA was MEUR 0.6. Operating profit was MEUR 0.2. (New business segment, no comparison figures.)

### The Group's income for January–June 2015

#### Entire Group:

The Group's six-month turnover was MEUR 50.9 (MEUR 36.4), growth of 39.6 per cent. EBITDA was MEUR 5.6 (MEUR 3.5), growth of 60.3 per cent. Operating profit was MEUR 1.3 (MEUR 0.6), growth of 128.9 per cent.

#### Restaurant business:

The turnover of the restaurant business segment for the six months was MEUR 46.2 (MEUR 36.4), growth of 26.6 per cent. EBITDA was MEUR 4.8 (MEUR 3.5), growth of 37.9 per cent. Operating profit was MEUR 1.0 (MEUR 0.6), growth of 73.8 per cent.

#### Labour hire business:

The turnover of the labour hire business segment in the first half of the year was MEUR 9.7. EBITDA was MEUR 1.0. Operating profit was MEUR 0.3. (New business segment, no comparison figures.)

Restamax Group's result for the first half of the year is significantly better than that of the previous year. The growth achieved during the review period was nearly at the expected level: the turnover of the entire Group increased almost 40 per cent from the previous year, EBITDA over 60 per cent and operating profit almost 130 per cent. The increase in turnover was fuelled by the investments made and corporate acquisitions completed in 2014, which have been fully available to the company since the beginning of 2015.

The exceptionally poor weather has had a significant impact on Group's result for April–June, which did not entirely meet expectations. In addition to this, the result for the review period was influenced by the depreciable amount, which increased slightly more than expected due to corporate acquisitions.

Material costs, service costs and staff expenses are not comparable with the same period of the preceding year, since the labour hire purchasing costs that were previously listed under purchases have now been recorded under staff expenses as a result of the labour hire operations purchased in August 2014.

Due to the seasonal nature of both the restaurant and labour hire businesses, most of the profits are made at the end of the year.

## CASH FLOW, INVESTMENTS AND FINANCING

The Group's net operating cash flow between January and June was MEUR 4.5 (MEUR 0.7).

The corporate acquisitions and growth investments of the current review period include the following: acquisition of the business operations of two restaurants in Hanko, opening of the restaurants Daddy's Diner and The Grill in Lappeenranta, concept updates of restaurants in Tampere, Seinäjoki, Helsinki, Pori and Hämeenlinna, and expansion of

labour hire operations into the health care field.

The Group's interest-bearing net liabilities at the end of June were MEUR 27.4 (MEUR 12.0). The net financial expenses in January-June were EUR 354,000 (EUR 169,000). Equity ratio was 41.7 per cent (57.8 per cent) and gearing ratio 76.8 per cent (33.1 per cent).

## PIVOTAL EVENTS IN THE REVIEW PERIOD

### **Italpal Oy**

On 2 April 2015, Restamax Plc purchased all shares in Italpal Oy, which engages in the pub and restaurant business.

### **Smile Doctors Oy**

In early April 2015, Restamax's subsidiary Smile Henkilöstöpalvelut Oy expanded its operations to medical and health care services. Smile Doctors Oy focuses on supplying and hiring out doctors.

### **Appointments**

New experts were recruited for Restamax's line management and sales organisation. Kaisa Laatikainen started as Restamax's Sales Manager on 20 April 2015, and Saija Mattila was appointed Line Manager for restaurants starting 1 May 2015.

### **Decisions of the Annual General Meeting**

#### ***Dividend***

At the Annual General Meeting on 22 April 2015, the Board of Directors of Restamax decided that a per-share dividend of EUR 0.22 will be paid, based on the Company's adopted balance sheet for the financial period that ended 31 December 2014. The balancing date of the dividend was 24 April 2015, and the payment date was 7 May 2015.

#### ***Board of Directors***

On 22 April 2015, Restamax's Annual General Meeting re-elected the following current Members of the Board until the end of the next annual general meeting: Timo Laine, Petri Olkinuora, Mikko Aartio, Jarmo Viitala and Mika Niemi. Timo Everi was elected as a new member to the Board of Directors.

### ***Authorisation to purchase the Company's own shares***

The Annual General Meeting decided to authorise the Board to decide on using the Company's unrestricted equity to purchase no more than 800,000 of the Company's own shares in one or several tranches, taking into account the stipulations of the Limited Liability Companies Act regarding the maximum number of shares in possession of the Company and under the following terms:

The Company's shares held by the Company shall be purchased with the funds from the Company's unrestricted equity, meaning that the purchases decrease the distributable profits of the Company. The shares shall be purchased in trading on the regulated market in Helsinki Stock Exchange, and therefore the purchase takes place by private placing and not in relation to the shares owned by the shareholders. The sum paid for the shares is the price announced on the acquisition day for Restamax Plc's shares on the regulated market on the stock list of Helsinki Stock Exchange. The shares are purchased in trading organised by NASDAQ OMX Helsinki Oy in accordance with its rules and regulations. The shares can be purchased for financing or carrying out possible corporate acquisitions or other arrangements, to implement incentive systems within the Company, or for other purposes decided by the Board. The maximum amount of the shares to be purchased is equivalent to approximately 4.9 per cent of all the shares and votes of the Company calculated using the share count on the publication date of the invitation to the Annual General Meeting, so the purchase of the shares does not have a significant influence on the share ownership and the distribution of voting rights in the Company.

The Board of Directors shall decide on other matters related to the purchase of the Company's own shares.

The authorisation will expire at the end of the Annual General Meeting of 2016, however no later than 18 months of the Annual General Meeting's authorisation decision.



### **Iloinen katupoika, Helsinki**

On 23 April 2015, the Iloinen katupoika karaoke restaurant was opened in Helsinki's City Corridor on the old premises of restaurant Midhill. Iloinen Katupoika is part of Gastromax Oy.

### **Café Europa, Pori**

Restaurant Café Europa was opened in Pori at the end of April 2015. Bar Passion was previously located on the restaurant's premises.

### **Daddy's Diner and The Grill, Lappeenranta**

On 7 May 2015, the restaurants Daddy's Diner and The Grill were opened in the Iso Kristiina Shopping Centre in Lappeenranta.

### **Wanha Pankki Pubi & Keittiö, Hämeenlinna**

The restaurant Wanha Pankki Pubi & Keittiö was opened in Hämeenlinna on 13 May 2015. The new establishment was set up on the premises of the old Villisika restaurant.

### **Restaurant Kaisla and Café & Pizzeria Ankkuri, Tampere**

In February 2015, Restamax purchased all the shares of Tampereen Satamaravintolat Oy, thus

acquiring the restaurant business located at the Mustalahti marina in Tampere. Restaurant Kaisla, which transitioned to the ownership of Restamax by virtue of the business acquisition, opened its doors for the summer season in May. The new restaurant Café & Pizzeria Ankkuri was opened at the Mustalahti marina in early June.

### **Restaurant HSF and Hangon Portti, Hanko**

Restamax expanded its restaurant operations to Hanko in early June 2015. The Company gained possession of Restaurant HSF, which has been in operation for over 75 years, and the southernmost restaurant in Finland, Hangon Portti.

### **Smile Henkilöstöpalvelut enters into an agreement with Holiday Club Resorts**

On 30 June 2015, Restamax Plc's subsidiary Smile Henkilöstöpalvelut Oy signed a labour hire agreement with Holiday Club Resorts Oy, Europe's largest timeshare company. The service agreement covers all Holiday Club Resorts Oy units in Finland and is estimated to amount to approximately MEUR 20 in total over the next 5-7 years.

## **EVENTS AFTER THE REVIEW PERIOD AND NEW PROJECTS**

### **August von Trappe's food terrace, Tampere**

The food terrace of August Von Trappe – Belgian Bistro & Bar was opened to summer restaurant-goers on 2 July 2015. The terrace is divided into two parts, the food and drink sections. In total, the terrace can seat more than 300 people.

### **Club Escape, Jyväskylä**

A new nightclub called Club Escape was opened on the promenade in Jyväskylä on 3 July 2015. Previously, the completely reimagined club was located on Väinönkatu.

## **STAFF**

### **Restaurant business:**

In 1 January–30 June 2015, the restaurant operations of the Restamax Group employed on average 273 (208) full-time employees and 99 (93) part-time employees converted into full-time employees as well as 254 (196) rented employees converted into full-time employees.

### **Labour hire business:**

In 1 January–30 June 2015, the Restamax Group's labour hire business employed, on average, 433 full-time employees.

Depending on the season, some 900–1,100 persons work at the Group at the same time.

## RISKS AND UNCERTAINTY FACTORS

Restamax Group strives to practise its restaurant and labour hire operations in accordance with all decrees and regulations governing the serving of alcohol and food products and labour agreements as well as all other legal provisions. A significant part of Restamax's business operations is subject to licence and closely monitored. Any unexpected changes in regulation may impact the company's operations in a negative fashion.

Despite Restamax's extensive customer base, the general financial recession, uncertainty of the future and changes in the consuming habits of our customers are impairing our customers' desire to make purchases. Although signs of long-term recovery can be seen, the tourism and restaurant industry is in the throes of an economic downturn.

The share of alcohol consumption in restaurants has dropped to a historically low level. The increase in the alcohol tax introduced at the beginning of 2014 has further decreased the domestic serving demand of alcohol. The Finnish government's decisions concerning alcohol legislation and value added taxation may affect the company's business.

Reasons behind the field's weakening profitability and dropping sales also include, besides the

weak financial situation of households and the resulting reduction in purchasing power, weakening company sales. In addition, the decrease in the numbers of foreign and domestic travellers, heavy cost structure and continuously tightening taxation create challenges for the field. According to forecasts by the Finnish Hospitality Association (MaRa), no quick recovery is in sight and the road to proper growth will be long. The expectation regarding economic trends have improved slightly but remain cautious.

In addition to the prices of alcohol and foodstuffs, Restamax's operations are also significantly affected by the cost of our premises, which make up a substantial portion of Restamax's business expenses. Restamax's premises are mainly leased, so the general leasing level and its development has a major impact on the company's operations.

A large part of the Group's labour hire business is targeted towards the restaurant business. Therefore, any changes on the restaurant market and in the level of employment in the field will also affect the Group's labour hire business. The labour hire business may increase credit losses.

# INTERIM REPORT: 1.1.-30.6.2015

## TABLE SECTION AND NOTES

THE INFORMATION PRESENTED IN THE INTERIM REPORT HAS NOT BEEN AUDITED

### GROUP INCOME STATEMENT (IFRS)

| EUR thousand   | Note | 1 April–30 June<br>2015 | 1 April–30 June<br>2014 | 1 January–30 June<br>2015 | 1 January–30 June<br>2014 | 1 January–31<br>December 2014 |
|--|------|-------------------------|-------------------------|---------------------------|---------------------------|-------------------------------|
| Turnover   |      | 26,418.4                | 20,528.2                | 50,868.8                  | 36,442.2                  | 86,653.3                      |
| Other operating income   |      | 377.6                   | 404.4                   | 644.6                     | 792.3                     | 1,593.7                       |
| Materials and services   |      | -6,919.6                | -8,050.4                | -13,388.4                 | -14,098.7                 | -28,394.6                     |
| Staff expenses   |      | -8,596.5                | -3,894.6                | -16,029.8                 | -6,804.4                  | -20,028.7                     |
| Other operating expenses   |      | -8,547.5                | -6,893.1                | -16,467.5                 | -12,821.7                 | -27,815.2                     |
| <b>EBITDA</b>  |      | <b>2,732.4</b>          | <b>2,094.6</b>          | <b>5,627.6</b>            | <b>3,509.7</b>            | <b>12,008.4</b>               |
| Depreciations, amortizations and impairment  |      | -2,223.9                | -1,615.4                | -4,331.3                  | -2,943.2                  | -6,743.6                      |
| <b>Operating profit</b>  |      | <b>508.6</b>            | <b>479.1</b>            | <b>1,296.4</b>            | <b>566.4</b>              | <b>5,264.8</b>                |
| Financial income   |      | 26.3                    | 20.3                    | 34.2                      | 95.7                      | 107.1                         |
| Financial expenses   |      | -210.4                  | -175.7                  | -388.4                    | -264.7                    | -655.5                        |
| <b>Profit/loss before taxes</b>  |      | <b>324.5</b>            | <b>323.7</b>            | <b>942.1</b>              | <b>397.4</b>              | <b>4,716.4</b>                |
| Income taxes   |      | -589.7                  | -331.2                  | -892.1                    | -485.9                    | -1,086.7                      |
| Change in deferred taxes   |      | 333.2                   | 207.5                   | 505.8                     | 359.2                     | -295.9                        |
| <b>Profit for the financial period</b>   |      | <b>68.0</b>             | <b>200.1</b>            | <b>555.9</b>              | <b>270.7</b>              | <b>3,333.8</b>                |
| Attributable to:   |      |                         |                         |                           |                           |                               |
| Parent company shareholders  |      | 214.9                   | 313.2                   | 852.8                     | 414.9                     | 3,450.7                       |
| To minority shareholders   |      | -147.0                  | -113.1                  | -297.0                    | -144.2                    | -116.9                        |
| <b>Total</b>   |      | <b>68.0</b>             | <b>200.1</b>            | <b>555.9</b>              | <b>270.7</b>              | <b>3,333.8</b>                |
| <b>Earnings per share calculated from the review period profit for parent company shareholders</b> |      |                         |                         |                           |                           |                               |
| Undiluted earnings per share (euros)   |      | 0.01                    | 0.02                    | 0.05                      | 0.03                      | 0.22                          |
| Diluted earnings per share (euros)   |      | 0.01                    | 0.02                    | 0.05                      | 0.03                      | 0.22                          |
| <b>Comprehensive consolidated income statement</b>   |      |                         |                         |                           |                           |                               |
| <b>Profit for the financial period</b>   |      | <b>68.0</b>             | <b>200.1</b>            | <b>555.9</b>              | <b>270.7</b>              | <b>3,333.8</b>                |
| Other comprehensive income items (after taxes):  |      |                         |                         |                           |                           |                               |
| Financial assets available for sale  |      | 0.0                     | 0.0                     | 0.0                       | 0.0                       | 0.0                           |
| <b>Total comprehensive income for the period</b>   |      | <b>68.0</b>             | <b>200.1</b>            | <b>555.9</b>              | <b>270.7</b>              | <b>3,333.8</b>                |
| Attributable to:   |      |                         |                         |                           |                           |                               |
| Parent company shareholders  |      | 214.9                   | 313.2                   | 852.8                     | 414.9                     | 3,450.7                       |
| To minority shareholders   |      | -147.0                  | -113.1                  | -297.0                    | -144.2                    | -116.9                        |
| <b>Total</b>   |      | <b>68.0</b>             | <b>200.1</b>            | <b>555.9</b>              | <b>270.7</b>              | <b>3,333.8</b>                |

## GROUP BALANCE SHEET (IFRS)

| EUR thousand  | Note | 6/30/2015       | 6/30/2014       | 12/31/2014      |
|---|------|-----------------|-----------------|-----------------|
| <b>ASSETS</b>   |      |                 |                 |                 |
| <b>Non-current assets</b>                                       |      |                 |                 |                 |
| Intangible assets   |      | 43,166.8        | 28,392.8        | 40,241.8        |
| Property, plant and equipment                                   |      | 27,544.3        | 23,926.2        | 25,220.8        |
| Financial assets available for sale                             |      | 620.0           | 348.6           | 348.6           |
| Interest-bearing loans receivable                               |      | 178.9           | 178.9           | 178.9           |
| Non-interest-bearing other receivables                          |      | 588.7           | 538.3           | 900.2           |
| Deferred tax assets   |      | 270.2           | 1,100.3         | 275.7           |
| <b>Non-current assets total</b>                                 |      | <b>72,369.0</b> | <b>54,485.2</b> | <b>67,166.0</b> |
| <b>Current assets</b>   |      |                 |                 |                 |
| Inventories   |      | 2,108.4         | 1,763.3         | 1,994.3         |
| Interest-bearing loans receivable                               |      | 30.6            | 233.1           | 83.3            |
| Sales receivables and other non-interest-bearing receivables    |      | 9,234.5         | 5,360.6         | 9,697.9         |
| Cash and cash equivalents                                       |      | 2,107.8         | 3,090.4         | 5,242.5         |
| <b>Current assets total</b>                                     |      | <b>13,481.3</b> | <b>10,447.3</b> | <b>17,018.0</b> |
| <b>Assets in total</b>  |      | <b>85,850.2</b> | <b>64,932.6</b> | <b>84,184.0</b> |
| <b>EQUITY AND LIABILITIES</b>                                   |      |                 |                 |                 |
| <b>Equity attributable to parent company shareholders</b>       |      |                 |                 |                 |
| Share capital   |      | 150.0           | 150.0           | 150.0           |
| Invested unrestricted equity fund                               |      | 33,937.3        | 33,937.3        | 33,937.3        |
| Fair value fund   |      | -13.3           | -13.3           | -13.3           |
| Own shares  |      | -856.1          | 0.0             | -441.7          |
| Retained earnings   |      | 2,099.1         | 2,497.3         | 5,197.6         |
| Equity loan   |      | 220.0           | 0.0             | 220.0           |
| <b>Total equity attributable to parent company shareholders</b> |      | <b>35,537.0</b> | <b>36,571.3</b> | <b>39,049.9</b> |
| Minority shareholders   |      | 108.2           | -249.2          | 354.8           |
| <b>Equity total</b>   |      | <b>35,645.2</b> | <b>36,322.1</b> | <b>39,404.7</b> |
| <b>Non-current liabilities</b>                                  |      |                 |                 |                 |
| Deferred tax liabilities  |      | 576.6           | 822.6           | 904.5           |
| Provisions  |      | 20.1            | 0.0             | 80.3            |
| Financial liabilities   |      | 22,191.6        | 9,385.2         | 17,297.6        |
| Trade payables and other liabilities                            |      | 298.4           | 1,243.1         | 1,169.3         |
| <b>Non-current liabilities total</b>                            |      | <b>23,086.6</b> | <b>11,450.9</b> | <b>19,451.7</b> |
| <b>Current liabilities</b>                                      |      |                 |                 |                 |
| Financial liabilities   |      | 7,583.3         | 5,894.4         | 7,046.1         |
| Trade payables and other liabilities                            |      | 19,535.2        | 11,265.2        | 18,281.5        |
| <b>Current liabilities total</b>                                |      | <b>27,118.4</b> | <b>17,159.6</b> | <b>25,327.5</b> |
| <b>Liabilities total</b>  |      | <b>50,205.1</b> | <b>28,610.5</b> | <b>44,779.3</b> |
| <b>Equity and liabilities in total</b>                          |      | <b>85,850.2</b> | <b>64,932.6</b> | <b>84,184.0</b> |

## GROUP CASH FLOW STATEMENT (IFRS)

| EUR thousand  | 1 January-30 June<br>2015 | 1 January-30 June<br>2014 | 1 January-31 De-<br>cember 2014 |
|---|---------------------------|---------------------------|---------------------------------|
| <b>Operating cash flow</b>  |                           |                           |                                 |
| Profit from review period   | 555.9                     | 270.7                     | 3,333.8                         |
| Adjustments:  |                           |                           |                                 |
| Non-cash transactions   | -117.9                    | -767.5                    | -106.9                          |
| Depreciations, amortizations and impairment                                 | 4,331.3                   | 2,943.2                   | 6,743.6                         |
| Financial expenses (net)  | 354.2                     | 169.0                     | 548.4                           |
| Taxes   | 386.3                     | 126.7                     | 1,382.6                         |
| <b>Cash flow before change in working capital</b>                           | <b>5,509.7</b>            | <b>2,742.1</b>            | <b>11,901.5</b>                 |
| <b>Changes in working capital:</b>  |                           |                           |                                 |
| Increase (-)/deduction (+) in accounts receivable and other receivables     | -521.1                    | 1,272.0                   | 1,903.6                         |
| Increase (-)/deduction (+) in inventories                                   | 80.8                      | -45.3                     | -154.0                          |
| Increase (+)/deduction (-) in accounts payable and other liabilities        | -1,177.0                  | -1,344.1                  | -2,165.8                        |
| <b>Change in working capital</b>  | <b>-1,617.3</b>           | <b>-117.4</b>             | <b>-416.2</b>                   |
| Dividends received  | 9.6                       | 4.8                       | 4.8                             |
| Interest paid and other financial costs                                     | -329.9                    | -273.0                    | -876.9                          |
| Interest received and other financial income                                | 34.7                      | 93.6                      | 245.5                           |
| Taxes paid  | 911.2                     | -1,756.7                  | -2,666.6                        |
| <b>Operating net cash flow</b>  | <b>4,518.0</b>            | <b>693.5</b>              | <b>8,192.1</b>                  |
| <b>Investment cash flow</b>   |                           |                           |                                 |
| Sales of available-for-sale financial assets                                | 0.0                       | 11,000.0                  | 11,000.0                        |
| Investments in tangible and intangible assets                               | -5,448.0                  | -7,274.5                  | -10,082.6                       |
| Deduction (+)/increase (-) of non-current loans receivable                  | 46.0                      | 1,617.6                   | 1,880.3                         |
| Acquisition of subsidiaries with time-of-acquisition liquid assets deducted | -2,816.3                  | -5,897.3                  | -13,319.0                       |
| Business transactions, acquisitions (-)                                     | -336.2                    | -890.3                    | -4,675.1                        |
| Business transactions, sales (+)  | 50.9                      | 122.1                     | 134.7                           |
| <b>Investment net cash flow</b>   | <b>-8,503.6</b>           | <b>-1,322.4</b>           | <b>-15,061.7</b>                |
| <b>Financial cash flow</b>  |                           |                           |                                 |
| Acquisition of own shares (-)   | -414.4                    | 0.0                       | -250.3                          |
| Non-current loans drawn (+)   | 6,750.0                   | 9,500.0                   | 20,100.0                        |
| Non-current loans repaid (-)  | -1,598.9                  | -8,294.4                  | -10,191.8                       |
| Current loans drawn (+)/repaid (-)  | 94.4                      | 1,506.9                   | 1,547.9                         |
| Acquisition of the shares of minority shareholders (-)                      | -0.5                      | 0.0                       | 0.0                             |
| Amortizations of finance leases (-)   | -26.4                     | -46.8                     | -88.3                           |
| Dividends paid  | -3,953.3                  | -1,980.6                  | -2,039.6                        |
| <b>Finance net cash flow</b>  | <b>850.9</b>              | <b>685.1</b>              | <b>9,077.9</b>                  |
| <b>Change in liquid assets</b>  | <b>-3,134.6</b>           | <b>56.2</b>               | <b>2,208.3</b>                  |
| <b>Liquid assets 1 Jan</b>  | <b>5,242.5</b>            | <b>3,034.2</b>            | <b>3,034.2</b>                  |
| <b>Change</b>   | <b>-3,134.7</b>           | <b>56.2</b>               | <b>2,208.3</b>                  |
| <b>Liquid assets 31 Dec</b>   | <b>2,107.8</b>            | <b>3,090.4</b>            | <b>5,242.5</b>                  |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Equity attributable to parent company shareholders

| EUR thousand  | Share capital | Invested unrestrict-ed equity | Fair value fund | Own shares    | Retained earnings | Equity loan  | Total           | Minority share-holders' share | Equity total    |
|---|---------------|-------------------------------|-----------------|---------------|-------------------|--------------|-----------------|-------------------------------|-----------------|
| <b>Equity 1 January 2015</b>  | <b>150.0</b>  | <b>33,937.3</b>               | <b>-13.3</b>    | <b>-441.7</b> | <b>5,197.6</b>    | <b>220.0</b> | <b>39,049.9</b> | <b>354.8</b>                  | <b>39,404.7</b> |
| <b>Comprehensive income of the review period</b>                                |               |                               |                 |               |                   |              |                 |                               |                 |
| Profit from review period   |               |                               |                 |               | 852.8             |              | 852.8           | -297.0                        | 555.9           |
| Other comprehensive income items (after taxes)                                  |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| Financial assets available for sale   |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| <b>Transactions with shareholders</b>   | <b>0.0</b>    | <b>0.0</b>                    | <b>0.0</b>      | <b>0.0</b>    | <b>852.8</b>      | <b>220.0</b> | <b>852.8</b>    | <b>-297.0</b>                 | <b>555.9</b>    |
| Equity loans  |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| Dividend distribution   |               |                               |                 |               | -3,575.0          |              | -3,575.0        | -327.8                        | -3,902.9        |
| New issue   |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| Expenses directly from the issue of new shares adjusted with taxes              |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| Acquisition of own shares   |               |                               |                 | -414.4        |                   |              | -414.4          |                               | -414.4          |
| Changes in minority shareholders' shares without change in controlling interest |               |                               |                 |               | -376.3            |              | -376.3          | 378.2                         | 1.9             |
| Transactions with shareholders, total   | 0.0           | 0.0                           | 0.0             | -414.4        | -3,951.4          | 0.0          | -4,365.7        | 50.4                          | -4,315.4        |
| <b>Equity 30 June 2015</b>  | <b>150.0</b>  | <b>33,937.3</b>               | <b>-13.3</b>    | <b>-856.1</b> | <b>2,099.1</b>    | <b>220.0</b> | <b>35,537.0</b> | <b>108.2</b>                  | <b>35,645.2</b> |
| <b>Equity 1 January 2014</b>  | <b>150.0</b>  | <b>24,352.3</b>               | <b>-13.3</b>    | <b>0.0</b>    | <b>3,556.6</b>    | <b>0.0</b>   | <b>28,045.6</b> | <b>250.8</b>                  | <b>28,296.3</b> |
| <b>Comprehensive income of the review period</b>                                |               |                               |                 |               |                   |              |                 |                               |                 |
| Profit from review period   |               |                               |                 |               | 414.9             |              | 414.9           | -144.2                        | 270.7           |
| Other comprehensive income items (after taxes)                                  |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| Financial assets available for sale   |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| <b>Transactions with shareholders</b>   | <b>0.0</b>    | <b>0.0</b>                    | <b>0.0</b>      | <b>0.0</b>    | <b>414.9</b>      | <b>0.0</b>   | <b>414.9</b>    | <b>-144.2</b>                 | <b>270.7</b>    |
| Equity loans  |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| Dividend distribution   |               |                               |                 |               | -1,474.2          |              | -1,474.2        | -357.3                        | -1,831.5        |
| New issue   |               | 9,585.0                       |                 |               |                   |              | 9,585.0         |                               | 9,585.0         |
| Expenses directly from the issue of new shares adjusted with taxes              |               |                               |                 |               |                   |              | 0.0             |                               | 0.0             |
| Changes in minority shareholders' shares without change in controlling interest |               |                               |                 |               |                   |              | 0.0             | 1.5                           | 1.5             |
| Transactions with shareholders, total   | 0.0           | 9,585.0                       | 0.0             | 0.0           | -1,474.2          | 0.0          | 8,110.8         | -355.8                        | 7,755.1         |
| <b>Equity on June 30, 2014</b>  | <b>150.0</b>  | <b>33,937.3</b>               | <b>-13.3</b>    | <b>0.0</b>    | <b>2,497.3</b>    | <b>0.0</b>   | <b>36,571.3</b> | <b>-249.2</b>                 | <b>36,322.1</b> |

# INTERIM REPORT NOTES

## 1. ACCOUNTING PRINCIPLES

This unaudited interim report has been prepared observing the IAS 34 Interim Financial Reporting standard. The interim report has been prepared by observing the same accounting principles as the 2014 IFRS consolidated financial statements, with the exception of the changes to the IFRS standards effective and adopted as of 1 January 2015. The changes do not have a significant effect on the interim report.

Preparing the consolidated financial statements in accordance with the IFRS requires the use of the management's evaluations and presumptions, which affects the amounts of assets and liabilities as well as profits and costs on the balance sheet. Although the assessments are based on the

management's best perception at the moment, it is possible that realisations may deviate from the original assessments and presumptions.

All figures are presented as thousands of euros and have been rounded to the nearest 0.1 thousand euros, thus the sum of individual figures may deviate from the total sum presented.

## 2. SEGMENT INFORMATION

The Group's reported segments are the Group's strategic business units: restaurants and labour hiring. These business units produce different products and services and they are managed as separate units, since their business requires applying a different strategy. The Group's Executive Team has been named as the top operative decision-maker responsible for resource allocation and income estimates. The Group operates solely on the domestic market.

The restaurants segment operates in all sectors of the restaurant business, offering different types of restaurant experiences to customers' needs; the segment operates on the principle of "from the morning until late at night", offering both restaurants and nightclubs. The segment has a total of 39 concepts, 14 of which are designed for duplication. The Group's well-known restaurant concepts include the von Trappe restaurants, Viihdemaalma Ilona, American Diner, Daddy's Diner, Stefan's Steakhouse, and the Galaxie and Space Bowling & Billiards entertainment centres.

The labour hire segment offers labour services mainly to companies in the restaurant and HoReCa fields. The segment's income is generated from profits received from labour hiring. The labour hiring business was acquired on 1 August 2014.

The segment information presented by the Group is based on the management's internal reporting that is prepared in accordance with the IFRS standards. The pricing between segments is based on a fair market price. The Group's assets and liabilities are not focused or monitored per segment in internal financial reporting.

The Group's evaluation of profitability and decisions concerning the resources to be allocated to a segment are based on the segments' EBITDA. It is the understanding of the management that this is the most suitable benchmark for comparing the profitability of the segments to other companies in their respective fields.

|                          | 1 April–30 June 2015 |             |              |          | 1 April–30 June 2014 |             |              |          |
|--------------------------|----------------------|-------------|--------------|----------|----------------------|-------------|--------------|----------|
|                          | Restaurants          | Labour hire | Eliminations | Group    | Restaurants          | Labour hire | Eliminations | Group    |
| Turnover                 | 23,707.5             | 5,413.4     | -2,702.5     | 26,418.4 | 20,528.2             | -           | -            | 20,528.2 |
| Other operating income   | 492.4                | 0.5         | -115.3       | 377.6    | 404.4                | -           | -            | 404.4    |
| EBITDA                   | 2,277.6              | 569.8       | -114.9       | 2,732.4  | 2,094.6              | -           | -            | 2,094.6  |
| Depreciations            | -1,947.8             | -391.0      | 114.9        | -2,223.9 | -1,615.4             | -           | -            | -1,615.4 |
| Operating profit         | 329.8                | 178.7       | 0.0          | 508.6    | 479.1                | -           | -            | 479.1    |
| Profit/loss before taxes | 200.4                | 124.1       | 0.0          | 324.5    | 323.7                | -           | -            | 323.7    |

|                          | 1 January–30 June 2015 |             |              |          | 1 January–30 June 2014 |             |              |          | 1 January–31 December 2014 |             |              |          |
|--------------------------|------------------------|-------------|--------------|----------|------------------------|-------------|--------------|----------|----------------------------|-------------|--------------|----------|
|                          | Restaurants            | Labour hire | Eliminations | Group    | Restaurants            | Labour hire | Eliminations | Group    | Restaurants                | Labour hire | Eliminations | Group    |
| Turnover                 | 46,150.3               | 9,729.1     | -5,010.7     | 50,868.8 | 36,442.2               | -           | -            | 36,442.2 | 83,666.4                   | 6,833.4     | -3,846.5     | 86,653.3 |
| Other operating income   | 855.7                  | 3.2         | -214.2       | 644.6    | 792.3                  | -           | -            | 792.3    | 1,790.6                    | 14.6        | -211.6       | 1,593.7  |
| EBITDA                   | 4,839.2                | 996.5       | -208.1       | 5,627.6  | 3,509.7                | -           | -            | 3,509.7  | 11,444.3                   | 696.0       | -132.0       | 12,008.4 |
| Depreciations            | -3,855.5               | -683.9      | 208.1        | -4,331.3 | -2,943.2               | -           | -            | -2,943.2 | -6,487.7                   | -387.8      | 132.0        | -6,743.6 |
| Operating profit         | 983.8                  | 312.6       | 0.0          | 1,296.4  | 566.4                  | -           | -            | 566.4    | 4,956.6                    | 308.2       | 0.0          | 5,264.8  |
| Profit/loss before taxes | 762.5                  | 179.6       | 0.0          | 942.1    | 397.4                  | -           | -            | 397.4    | 4,531.1                    | 185.3       | 0.0          | 4,716.4  |

The EBITDA of the labour hiring segment on 1 January–31 December 2014 includes a non-recurring cost item related to a business acquisition, an asset transfer tax amounting to approx. EUR 125,000.00.



### 3. GROUP STRUCTURE CHANGES

#### Acquired subsidiaries and businesses

Restamax Plc purchased the operations of the Tivoli and Apollo nightclubs in Oulu and the Cabaret nightclub in Pori through an acquisition realised on 31 December 2014. Restamax gained ownership of the business operations of the nightclubs on 1 January 2015.

Restamax Group's subsidiary Priima-Ravintolat Oy purchased all shares in the restaurant business of Tampereen Satamaravintolat Oy with a bill of sale dated 20 February 2015.

On 2 April 2015, Restamax Plc purchased all shares in Italpal Oy, which engages in the restaurant business.

Restamax Plc purchased all shares in Levin Ravintolakatu Oy, which engages in the restaurant business. The purchase cost calculation on the abovementioned transaction is still incomplete.

#### At the moment of transfer of control, the values of the business and assets of the subsidiary acquired were as follows:

|                                     |                |
|-------------------------------------|----------------|
| Tangible assets .....               | 726.1          |
| Property, plant and equipment ..... | 710.0          |
| Investments .....                   | 680.1          |
| Non-current receivables .....       | 7.3            |
| Inventories .....                   | 195.0          |
| Current receivables .....           | 286.4          |
| Cash and cash equivalents .....     | 307.5          |
| <b>Assets in total .....</b>        | <b>2,912.3</b> |
| Deferred tax liabilities .....      | 183.0          |
| Other payables .....                | 895.7          |
| <b>Liabilities total .....</b>      | <b>1,078.7</b> |
| <b>Net assets .....</b>             | <b>1,833.6</b> |

#### Generation of goodwill through acquisitions:

|  |                |
|--|----------------|
| Total purchase consideration .....                   | 4,850.9        |
| Net identifiable assets of the acquired entity ..... | 1,833.6        |
| <b>Goodwill .....</b>                                | <b>3,017.3</b> |

#### Sold shareholdings of share and business transactions

During the financial period, the Group sold shares in restaurant businesses as follows:

| Name               | Shareholding sold | Location | Date of control transfer |
|--------------------|-------------------|----------|--------------------------|
| Restaurant Alabama | 100%              | Nokia    | 6/1/2015                 |

#### At the moment of transfer, the values of the assets sold were in total as follows:

|                                     |             |
|-------------------------------------|-------------|
| Intangible assets – goodwill .....  | 23.6        |
| Property, plant and equipment ..... | 20.4        |
| <b>Net assets, total .....</b>      | <b>44.0</b> |

Sales profit of 6.0 thousand euros has been recorded in other operating income.

#### 4. INTANGIBLE AND TANGIBLE ASSETS

| Intangible assets and goodwill                    | 6/30/2015       | 6/30/2014       | 12/31/2014      |
|---|-----------------|-----------------|-----------------|
| Book value 1 Jan                                  | 40,241.8        | 9,337.8         | 9,337.8         |
| Business acquisitions                             | 2,677.3         | 19,343.6        | 31,665.2        |
| Additions   | 1,770.0         | 15.5            | 74.3            |
| Depreciations, amortizations and impairment       | -1,048.7        | -285.3          | -816.7          |
| Deductions  | -473.6          | -18.8           | -18.8           |
| <b>Book value at the end of the review period</b> | <b>43,166.8</b> | <b>28,392.8</b> | <b>40,241.8</b> |
| <b>Tangible assets</b>                            |                 |                 |                 |
| Tangible assets                                   | 6/30/2015       | 6/30/2014       | 12/31/2014      |
| Book value 1 Jan                                  | 25,220.8        | 18,063.5        | 18,063.5        |
| Business acquisitions                             | 726.1           | 1,576.0         | 1,699.4         |
| Additions   | 4,901.0         | 6,962.2         | 11,609.3        |
| Depreciations, amortizations and impairment       | -3,282.5        | -2,657.9        | -5,926.8        |
| Deductions  | -20.9           | -17.6           | -224.6          |
| <b>Book value at the end of the review period</b> | <b>27,544.3</b> | <b>23,926.2</b> | <b>25,220.8</b> |

An advance payment of 1,500.0 thousand euro generated from the business acquisition carried out in the 2014 financial period is included in the opening balance of intangible assets and goodwill. Of the advance payment, 450.0 thousand euro has been allocated in the review period to tangible assets, based on the purchase cost calculation completed on the acquisition. The allocation is presented as a deduction of intangible assets and goodwill, and as an increase generated by the business acquisitions of tangible assets.

#### 5. ASSOC. COMPANY EVENTS

##### Transactions with associated companies

| EUR thousand | Sales | Acquisitions | Receivables | Liabilities |
|--------------|-------|--------------|-------------|-------------|
| 6/30/2015    | 254.4 | 1,360.5      | 292.3       | 1,975.2     |
| 6/30/2014    | 153.2 | 4,058.8      | 90.9        | 2,306.1     |
| 12/31/2014   | 310.0 | 7,214.5      | 476.2       | 2,188.7     |

Transactions with associated companies have been completed applying the same terms as transactions with independent parties.

##### Loans granted to key management personnel

| EUR thousand   | 6/30/2015  | 12/31/2014  |
|--|------------|-------------|
| At the beginning of the financial period               | 48.0       | 11.4        |
| Change in the management group                         | 0.0        | -4.4        |
| Loans granted during the financial period              | 0.0        | 40.0        |
| Loans repaid   | -40.0      | 0.0         |
| Interest charged                                       | 0.5        | 1.0         |
| Interest payments received during the financial period | -1.6       | 0.0         |
| <b>At the end of the financial period</b>              | <b>6.8</b> | <b>48.0</b> |

Loans have been granted until further notice and will be paid back when agreed. The interest rate will be determined separately on an annual basis. In 2014 and 2015, the interest rate was 3.0%. The loans carry no collateral.

##### Changes in Restamax Plc management

From 1 January 2015, Restamax's Executive Team consist of the following members:

Markku Virtanen, CEO  
 Jarno Suominen, CFO  
 Perttu Pesonen, Development Director  
 Eero Aho, Business Director, Food

Tanja Virtanen, Product Line Director, Food  
 Paul Meli, Product Line Director, Nightclubs  
 and other entertainment

Harri Niskanen has been appointed Restamax Plc's Vice CEO and Executive Team member from 1 March 2015 onward.

## 6. CONDITIONAL LIABILITIES AND ASSETS AND COMMITMENTS

### The Group as a lessee

Minimum lease payments to be made based on other rental agreements that cannot be annulled:

| EUR thousand                                   | 6/30/2015       | 6/30/2014       | 12/31/2014      |
|--|-----------------|-----------------|-----------------|
| In one year                                    | 12,165.1        | 9,553.2         | 11,898.6        |
| In over one year and within five years maximum | 34,457.8        | 26,046.6        | 35,330.5        |
| In over five years                             | 10,841.5        | 7,949.2         | 12,994.6        |
| <b>Total</b>                                   | <b>57,464.4</b> | <b>43,549.1</b> | <b>60,223.7</b> |

In early 2015, EUR 6,279.8 thousand (EUR 4,808.6 thousand in 2014) of rental costs based on other rental agreements was recorded through profit and loss.

### The Group as a lessor

Minimum deferred lease payments to be made based on other rental agreements that cannot be annulled:

| EUR thousand                                   | 6/30/2015      | 6/30/2014    | 12/31/2014   |
|--|----------------|--------------|--------------|
| In one year                                    | 831.3          | 582.9        | 468.0        |
| In over one year and within five years maximum | 1,573.5        | 331.9        | 370.0        |
| In over five years                             | 0.0            | 0.0          | 0.0          |
| <b>Total</b>                                   | <b>2,404.8</b> | <b>914.8</b> | <b>838.0</b> |

### Guarantees and contingent liabilities

| EUR thousand  | 6/30/15         | 6/30/14         | 12/31/14        |
|---|-----------------|-----------------|-----------------|
| Liabilities with guarantees included on the balance sheet |                 |                 |                 |
| Loans from financial institutions. non-current            | 21,798.9        | 8,844.9         | 17,297.6        |
| Loans from financial institutions. current                | 7,531.2         | 5,839.8         | 7,046.1         |
| <b>Total</b>  | <b>29,330.1</b> | <b>14,684.7</b> | <b>24,343.7</b> |
| Guarantees given on behalf of the group                   |                 |                 |                 |
| Collateral notes secured by a mortgage                    | 15,650.0        | 15,650.0        | 15,650.0        |
| Real estate mortgages                                     | 2,500.0         | 0.0             | 2,500.0         |
| Subsidiary shares   | 25,800.8        | 25,798.5        | 25,798.5        |
| Other shares  | 164.8           | 164.8           | 164.8           |
| Bank guarantees   | 2,677.2         | 2,349.4         | 2,528.9         |
| Other guarantees  | 2,890.0         | 0.0             | 1,995.0         |
| <b>Total</b>  | <b>49,682.8</b> | <b>43,962.7</b> | <b>48,637.2</b> |

| MEUR                                   | 6/30/2015 | 6/30/2014 | 12/31/2014 |
|--|-----------|-----------|------------|
| Commitments                            |           |           |            |
| Positions regarding personnel services | 0.0       | 29.0      | 0.0        |
| Purchase commitment                    | 0.2       | 0.0       | 0.2        |

### Open legal proceedings

On 23 August 2012, Musiikkiteatteri Palatsi Oy and Restamax Plc signed an agreement regarding the acquisitions of certain assets, the transfer of certain liabilities to Restamax Plc and the purchase and sales of certain performances. Since the agreement was signed, the parties have had disagreements regarding the content of the agreement, the related liabilities and rights, and the meeting of such liabilities and rights.

Musiikkiteatteri Palatsi Oy has filed legal action against the company and, with its complaint dated 14 January 2013, has demanded the company pay an indemnity of at least EUR 625.3 thousand with interest, legal and injured party fees and that the court confirms that Musiikkiteatteri Palatsi Oy is not liable to pay the company the EUR 405.0 thousand the company has invoiced from it.

In connection with the same case, on 18 February 2013 Musiikkiteatteri Palatsi Oy claimed that the piece being performed on the premises of Restamax's subsidiary Eiran Musiikkiteatteri Oy was an illegal copy and that the company has no right to perform this piece.

In its response on 8 March 2013, the company denied all of the demands presented and presented its own counterclaim regarding the same agree-

ment. With the counter claim, the company demanded it be paid a total of EUR 510.7 thousand in lost profits with interest as well as legal and injured party fees. In addition, Eiran Musiikkiteatteri Oy has also demanded that Musiikkiteatteri Palatsi Oy pay EUR 405.0 thousand in damages with interest as well as legal and injured party fees.

The case is pending at Helsinki District Court. In the company's view, the matter is not significant and the claims made do not have a significant effect on the Group's financial position.

## 7. KEY FIGURES

|   | 1 April–30 June<br>2015 | 1 April–30 June<br>2014 | 1 January–30<br>June 2015 | 1 January–30<br>June 2014 | 1 January–31 De-<br>cember 2014 |
|---|-------------------------|-------------------------|---------------------------|---------------------------|---------------------------------|
| Earnings per share, EUR                           | 0.01                    | 0.02                    | 0.05                      | 0.03                      | 0.22                            |
| Operating profit %, entire Group                  | 1.9 %                   | 2.3 %                   | 2.5 %                     | 1.6 %                     | 6.1 %                           |
| Operating profit % restaurant                     | 1.4 %                   | 2.3 %                   | 2.1 %                     | 1.6 %                     | 5.9 %                           |
| Operating profit % labour hire                    | 3.3 %                   | -                       | 3.2 %                     | -                         | 4.5 %                           |
| EBITDA %, entire Group                            | 10.3 %                  | 10.2 %                  | 11.1 %                    | 9.6 %                     | 13.9 %                          |
| EBITDA %, restaurant                              | 9.6 %                   | 10.2 %                  | 10.5 %                    | -                         | 13.7 %                          |
| EBITDA %, labour hire                             | 10.5 %                  | -                       | 10.2 %                    | -                         | 10.2 %                          |
| Return on equity, % (p.a.)                        |                         |                         | 3.0 %                     | 1.6 %                     | 9.8 %                           |
| Return on investment, % (p.a.)                    |                         |                         | 4.1 %                     | 2.6 %                     | 10.5 %                          |
| Equity ratio, %                                   |                         |                         | 41.7 %                    | 57.8 %                    | 47.2 %                          |
| Gearing ratio, %                                  |                         |                         | 76.8 %                    | 33.1 %                    | 48.1 %                          |
| Interest-bearing net liabilities                  |                         |                         | 27,366.5                  | 12,038.8                  | 18,943.9                        |
| Net financial expenses                            |                         |                         | 354.2                     | 169.0                     | 548.4                           |
| Material margin %, restaurant                     | 73.5 %                  | 73.4 %                  | 73.8 %                    | 73.9 %                    | 74.0 %                          |
| Staff expenses %, restaurant                      | 30.8 %                  | 30.6 %                  | 30.2 %                    | 30.1 %                    | 29.6 %                          |
| Staff expenses %, labour hire                     | 85.4 %                  | -                       | 85.6 %                    | -                         | 84.0 %                          |
| Average staff, restaurant                         |                         |                         |                           |                           |                                 |
| Registered staff                                  |                         |                         |                           |                           |                                 |
| Full-time staff                                   |                         |                         | 273                       | 208                       | 220                             |
| Part-time staff translated into full-term staff   |                         |                         | 99                        | 93                        | 101                             |
| Rented workforce, translated into full-term staff |                         |                         | 254                       | 196                       | 221                             |
| Average staff, labour hire                        |                         |                         |                           |                           |                                 |
| Registered staff                                  |                         |                         |                           |                           |                                 |
| Full-time staff                                   |                         |                         | 433                       | -                         | 364                             |

## KEY FIGURES

### Calculation formulas for key figures

#### Earnings per share

Parent company owners' share of profit from the financial period

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Average number of shares

#### Return on equity %

Profit (profit belonging to owners of parent company + profit belonging to minority shareholders)

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Equity on average (belonging to owners of parent company and minority shareholders)

\* 100

#### Equity ratio %

Equity (belonging to owners of parent company + belonging to minority shareholders)

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Total assets - Advances received

\* 100

#### Return on investment %

Profit before tax + finance costs

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Average equity (belonging to owners of parent company and minority shareholders)  
+ Interest-bearing financial liabilities on average

\* 100

#### Gearing ratio %

Interest-bearing net financial liabilities

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Equity (belonging to owners of parent company and minority shareholders)

\* 100